

# Your global partner for IT lifecycle solutions

As a global leader in IT Lifecycle solutions, we help our customers manage the commissioning, deployment and retirement of their information technology assets. And we do it with a mandate that drives zero disruption to their organization.

# What makes TES different?

- We are where you are: true global coverage in 30+ owned and operated processing facilities around the world that give our customers a consistent experience no matter where their assets are. Our 1400+ employees worldwide deliver our services directly, which allows TES to offer a global service that really feels like a global service.
- What does this mean? It means a lot more than lower logistics costs. It means that we have local compliance experts in-region and in-country, and a deep understanding of transboundary movement globally. It means that we can offer support in local time zones and languages (critical in global programs); consistency in service, pricing and values; billing in local currency – and more.



- TES is a single-source IT lifecycle services provider with an owned recycling infrastructure. We offer recycling, managed deployment services, IT asset disposition, onsite data destruction and parts venting/sourcing. By using TES's integrated services stack, organizations can remove complexity from their supply chain and take advantage of the synergies that come with it.
- Why is owning recycling infrastructure important? While many companies rightfully focus on the data security risk associated with retiring digital assets, the environmental risks are often overlooked. Owning the majority of our recycling infrastructure means that we can keep this material in-house and lower our clients' risk profile in the process.
- Our continued investment and entrepreneurial approach. Over the last decade TES has morphed into a global lifecycle services provider by evolving with our clients as their businesses transformed. It is a part of our corporate DNA and we will continue to invest to keep pace with the needs of the IT lifecycle market.



# What do we do?



### Recycling, compliance and environmental stewardship

We are widely recognized as a global leader in **recycling of electronic waste**. Our recycling plants use state-of-the-art equipment and processing techniques.

- Transboundary movement of e-waste is incredibly complex and fraught with risk. With a network of permits in Asia-Pacific (sometimes taking years to acquire), TES is uniquely placed to navigate our customers through complex regulatory issues associated with the Basel Convention, WEEE, China Free Trade Zone movement, and the endless legislation that exists at the country level.
- Because we own the majority of our recycling infrastructure, TES is able to offer a closedloop solution with the **lowest possible environmental impact**.

### IT asset disposition

- Our **asset recovery** solution manages all aspects of the reverse logistics process. By maintaining complete control over the entire process, we can ensure absolute data security and maximum environmental sustainability.
- TES uses scripted processes to test each asset. For devices that require refurbishment, TES uses a decision tree based process designed to maximize values and extend the life of the device.
- Our global footprint gives us access to diverse local markets and an array of sales options. This competitive advantage ensures that we maximize the value recovery on our clients' IT assets.

### **Managed Services**

- When you're ready to deploy new technology and replace obsolete equipment, you want to
  ensure that your deployment goes smoothly. Our managed deployment service gives you
  access to comprehensive project management resources, staging / storage locations, and
  services like imaging and asset tagging.
- If your security policy requires your data to be destroyed before leaving your facility, our data destruction service covers the whole spectrum of risk profiles – including data erasure, degaussing and shredding.
- Given the types of assets we handle, we have access to large volumes and varieties of spare parts to support critical IT maintenance. Using our global facilities as stocking locations helps us reduce your costs and provide the parts you need when you need them.

At TES, we strive to create outstanding value for our customers, employees and the global community. Contact us to find out how we can help you.

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